



Providing innovative risk-management solutions...

**Greenfield Insurance Services (Pvt) Ltd Company Profile**

# Introduction and Directorship



Greenfield Insurance Services (Pvt) Ltd is a short-term insurance consultancy company that was duly formed and licensed by the Commissioner of Insurance in March, 2014.

We pride ourselves in innovation in our products, as we go beyond normal insurance products, designing more personalised and customised products for our clients, who we take to be our king. As we are in pursuit of the establishment of our brand, our current clients, listed on page 7, have the opportunity of taking advantage of our vibrancy, enthusiasm and efficiency.

## ***Directorship***

Greenfield Insurance Services (Pvt) Ltd's board of Directors is comprised of these individuals listed below:

- **Mr. Atwel Maposa (Chairman)**
- **Mr. Amos Nyoni (Director)**
- **Mrs. Ivy Nyoni (Director)**
- **Mr. Kumbirai Chawatama (Company Secretary)**

# Our Mission, Vision and Values



## ***Our Mission Is:***

- To establish and maintain with our patrons a relationship that is hinged on confidence and loyalty.

## ***Our Vision Is:***

- To be the most renowned provider of the choicest risk management consultancy services in our country and beyond.

## **These Are The Values That Make Greenfield Insurance Services (Pvt) Ltd Unique:**

- Innovation
- Swiftness
- Knowledge
- Fairness
- Efficiency

# Our Duty As Your Insurance Consultant



Our services to you are a benefit that is free of charge. In most cases, it is actually a lot cheaper insuring through us than direct with an insurer because, on the basis of the volumes of our business that we place with insurance companies, they tend to be lenient on their rating with us, i.e. they charge us less premiums on your behalf. Furthermore, you also get quicker claims response and efficiency through us, as you have us as knowledgeable representation in terms of follow up.

## **Our obligation to you includes the following duties:**

1. Representing you by assessing the whole range of your needs and representing the insurance policies involved to the insurers as most favourably as possible.
2. Knowing the insurance market intensively and extensively, so that we are able to select the best insurer for your policies.
3. Knowing and understanding you, our client, which goes beyond finding out what kind of insurance you are looking for, but also looking at your other underlying insurance needs.
4. To arrange prompt and fair settlement in the event of claims.
5. Giving you friendly, sincere and professional consultancy services and advice in return of your entrusting us with your business.

Basically, our role is that of an educated advisor to you, representing you to insurers.

## 1. Claims Services

The purpose of an insurance program is to respond to a loss and Greenfield Insurance Services (Pvt) Ltd staff is dedicated to ensuring that every claim is managed and controlled efficiently and sympathetically. We will ensure that the assessors appointed by insurers to investigate claims handle their enquiries with sensitivity and understanding, minimising the impact of the claims process on the client's operations at what can be a stressful and critical time. We issue the right insurance policies, set up regular claims review meetings and negotiate coverage issues and claims reserves with insurers and loss adjusters to obtain the fullest possible settlement in the shortest possible time. We also have a back-up of efficient computer systems which enhance our internal claims handling processes.

## 2. Risk Management Consultancy

Risk management and loss control form the central part of our services at Greenfield Insurance Services (Pvt) Ltd. These disciplines are concerned with the process of identification of risks and hazards, assessment and evaluation, physical controls and the transfer of the risk that you are exposed to from yourselves to your insurers. We take, where necessary, a Proactive Approach to your insurance portfolio, which is where we pre-empt a loss by taking measures to ensure that the probability of a loss arising is reduced to an absolute minimum and taking measures just in case the undesirable event does occur, to ensure that effects are minimised. In other instances, we take the Reactive Approach to your insurance portfolio, which is about taking measures once a loss occurs, to ensure that its effects are minimised, or that it does not happen again.

To achieve these capabilities, we coordinate insurers' technical support services with our knowledge and expertise and use them to your best advantage, and we will maintain a close liaison with professional bodies for the outsourcing of specialist services required in managing your insurance portfolio.

## Our Contact Details



Our contact details are as detailed below:

Pelidis Building,  
55, 5<sup>th</sup> Street,  
Box 30,  
**Gweru**

*Telephone Lines:*

Mr. Amos Nyoni : 0774 617 406 (amos@greenfield.co.zw)  
Mr. Kumbirai Chawatama : 0772 445 030 (kumbi@greenfield.co.zw)

Website: [www.greenfield.co.zw](http://www.greenfield.co.zw)

E-mails: [admin@greenfield.co.zw](mailto:admin@greenfield.co.zw)  
[greenfieldgweru@gmail.com](mailto:greenfieldgweru@gmail.com)

# Our Product Range



Our business concerns the provision of competitively priced and efficient services in the following areas of Risk Management:

## **1. Engineering Insurance**

\* Machinery Breakdown; \* Plant All Risks; \* Electronic Equipment; \* Contractors All Risks; \* Erection All Risks; \* Civil Engineering Completed Risks; \* Deterioration of Stock

## **2. Liability Insurance**

\* Public Liability; \* Employers and Residual Liability; \* Directors and Officers Liability; \* Umbrella Liability;

## **3. Property Insurance**

\* Assets All Risks; \* House-owners / Householders; \* Office Comprehensive

## **4. Motor Insurance**

\* Motor Fleet; \* Motor Traders; \* Private Motor; \* Commercial Motor; \* Commuter Omnibus

## **5. Marine Insurance**

\* Marine Hull; Marine Cargo

## **6. Personal Accident Insurance**

\* Group Personal Accident; \* Stated Benefits; \* Key man Policy

## **7. Professional Indemnity Insurance**

## **8. Bonds and Guarantees**

\* Construction Bonds; \* ZIMRA Bonds; \* Court Bonds etc.

## **9. Fidelity Guarantee Insurance**

## **10. Agriculture Insurance**

\* Farmers Comprehensive Policy

## **11. Aviation Insurance**

\* Hull; \* Liabilities

## **12. Travel Insurance etc.**

## Reference Of Our Clients

For your reference, we have also satisfactorily provided our services to the following companies:

	<b>Name of Client</b>	<b>Contact Person</b>
1	AA Mines	Mr. S. Chipendo
2	Averment Transport	Mr. Bvure
3	B. Manix t/a Wenduru Translogistics	Mr. Boniface Manix
4	Central Pharmacy	Mr. M. Mupasi
5	Chiredzi Rural District Council	Mr. I. Matsilele
6	Chirumanzu Rural District Council	Mr. Pisira
7	Chrome Motors	Mrs. N. Naik
8	CMED (Pvt) Ltd	Mrs. Duri
9	Dr. J. Tayi's Surgery	Ms. R. Hutire
10	Ekhaya Farm	Mr. J.J. Dube
11	Emobuild Construction	Mr. Xiang
12	FM Trucking	Mrs. Pfende
13	Gokwe Dairy Farmers' Association	Mr. Chirume
14	Gokwe Town Council	Mr. Nyoni
15	Gweru Golf Club	Mr. F. Gundu
16	Industrial Sands	Mr. A. Manonose
17	Ironton Mining	Mrs. N. Naik
18	JFM Transport	Mr. L.T. Chikadaya
19	JM Construction	Mr. J. Magidivana
20	Kotech Enterprises	Mrs. Nyoni
21	Methodist Church In Zimbabwe	Reverend Nyabonda
22	Mhukahuru Professionals	Mr. P. Mudzikisi
23	Midlands Aids Caring Organisation	Mr. D. Changara
24	Naik's Agencies	Mr. R. Naik
25	National Plumbers	Mr. K.C. Reggo
26	Newbase t/a Shapton Enterprises	Mr. N. Basera (Snr)
27	Oxyener Enterprises	Mr. C.C. Nyamakura
28	Reformed Church In Zimbabwe	Mr. B. Chikwakwata
29	Rensburg Investments	Mr. Rensburg
30	Shurugwi Town Council	Mr. Taonezvi
31	Stanley House (Pvt) Ltd	Mr. C. Mnkandla
32	Stracon Development (Pvt) Ltd	Mr. L. Alves
33	Super Saver Supermarket	Mr. L. Alves
34	Tatanga Civil and Structural Engineering	Mr. D. Easterbrook
35	The New Midlands Private Hospital	Mrs. Tayi
36	Tongogara Community Share Trust	Mr. Dave
37	Tongogara Rural District Council	Mr. Munyoro
38	Two M Stopping Power	Mr. B. Mutombwera
39	Wilrobel Investments	Councillor A. Chirau
40	Zijena Transport	Mr. S. Zijena